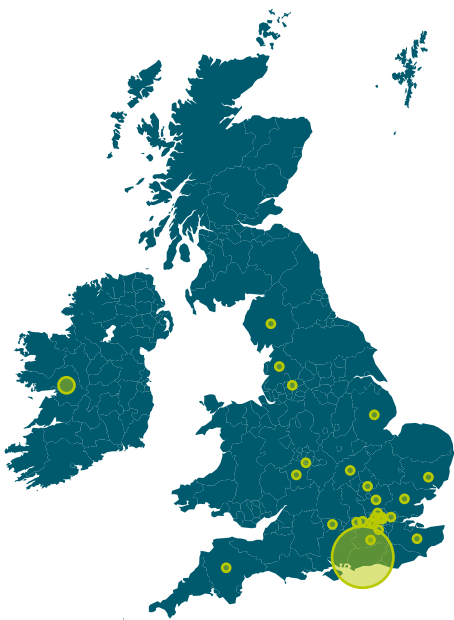




STRATEGY
FEASIBILITY
PROCUREMENT

2017

YEAR IN REVIEW



As SLC reflects on 2017, we can proudly look back on a fabulous year. SLC has continued to grow over 2017, expanding the team with the additions of Richard Leman as Chairman, Paul Kelly as Director and Andy King as Consultant.

This has allowed us to provide support to a growing number of organisations from all over the UK and Ireland and expand into new service areas including asset management.

Projects in 2017

£50M+
in cashable savings



SLC is now recognised as the leading provider of leisure procurement solutions in the UK, managing more procurements than any other company. This has been achieved in less than three years. In 2017 we have saved our clients over **£50 million in cashable** savings and are very proud of our contribution to service improvement and increases in participation through our work.

SLC has maintained its commitment to quality since its foundation and this was further demonstrated this year with SLC's re-certification of ISO 9001:2008 accreditation in February 2017. This is the third year SLC has achieved this certification and this commitment to maintaining quality management systems and procedures has supported the sustainable growth of SLC and continues to support its clients day to day.

SLC began the year with welcoming **Richard Leman** as Chairman. Richard was a member of the Gold Medal winning Great Britain Hockey squad in the 1988 Summer Olympics in Seoul and has been the President of Great Britain Hockey and a director of the British Olympic Association for the last decade. His guidance has enabled SLC to strategically plan its growth which has made a significant impact this year.

The addition of Director, **Paul Kelly**, in Autumn 2017 has enabled SLC to strengthen leading position in the leisure procurement market and support the growth of the business through longer term projects, programmes and partnerships. Prior to his arrival at SLC, he supported an extensive number of leisure development and procurement projects across the UK and NI, delivering cumulative annual savings in excess of £7m in recent years and more than £70m of capital investment. Paul is currently leading a major facility strategy and procurement project for a London Borough and a range of other projects.



We recently welcomed **Andy King** to SLC as Consultant. Andy had previously worked at The FA for 8 years and brings a wealth of experience to the team.

Client Satisfaction



SLC's clients in 2017, all of whom have rated our services 'Good' or 'Great' and all of which would use us again.

1427



SLC ONLINE FORUM MEMBERS

Our discussion group for professionals in the Sport, Leisure and Culture sectors who are keen to explore and debate common issues and challenges.



35

Councils attended

We have delivered a number of **successful Think Tank seminars** this year which have provided over 35 Councils with examples of best practice on Leisure Procurement and provided an opportunity for delegates to discuss their issues and challenges with peers and our expert team. We are looking forward to our next Think Tank in February 2018 in London - Optimising your Leisure Procurement. Further details can be found on our website.

We'd like to take this opportunity to thank our loyal clients, staff, associates and partners for their support from all over the UK.

Looking forward to seeing you in 2018 and wish you a safe, restful and enjoyable Christmas holiday period!

